

# Oracle to Azure VM Migration Accelerator Customer Success Story



## Customer Challenge

- Bank lacked experience capturing and analyzing the appropriate Oracle system and usage metrics to accurately determine Azure VM resource requirements and costs.
- Bank concerned that lack of Azure experience and unanticipated challenges would increase project risks, migration time and cost. And, once in Azure, needlessly drive up consumption costs and jeopardize service levels to the business.

## Telero's Solution

- The Bank used Telero's Automated Migration Accelerator.
- Telero's solution automatically sized Azure resource and cost requirements based on a detailed analysis of Oracle system metrics.
- It identified and guided optimizations during the migration project to ensure Azure VM cost efficiency and performance.
- It automatically generated optimal Azure VM environment to ensure the Oracle data warehouse met business service level and cost expectations.

## Win Results

Telero's Oracle on Azure VM Migration solution enabled to migrate their Oracle data warehouse faster, with less cost, effort and risk.

The bank, working with Telero, decreased the migration project by two months versus the initial plan, reducing the budgeted expense by 4 man months.

Optimizations lowered ongoing cloud consumption costs by \$25,000/month versus initial projections. Ensured optimal Azure VM performance, ROI, and business value.

## Customer Testimonial

"Telero's Migration Accelerator enabled the bank to deliver a cost-effective, low-risk migration. It ensured that our business users were cost-efficient and productive in their ongoing use of the data warehouse." Director Data Warehousing, Wells Fargo