

Pre-Migration Health Check Customer Success Story



WELLS
FARGO



Customer Challenge

- Bank lacked comprehensive profile of Oracle Exadata data warehouse usage to identify risks and challenges migrating data warehouse to cloud.
- Bank concerned that unanticipated challenges would increase project risks, increasing migration time and cost. And once in cloud, needlessly driving up consumption costs and risking dissatisfied users.

Teleran Solution

- Teleran conducted a 30-day Pre-Migration Health Check with the client's services firm.
- Teleran's solution quantified, and prioritized those usage issues that required remediation during the migration project. It also defined discrete workloads that enabled a prioritized and phased migration.

Customer Testimonial

"Teleran's Pre-Migration Health Check enabled the bank to deliver a cost-effective, low risk migration that met business expectations. Teleran's user and query management ensured that our business users were cost-efficient and productive in their ongoing use of the data warehouse." *Director Data Warehousing, Wells Fargo*

Win Results

Teleran's unobtrusive, fact-based analyses enabled the services firm to generate a low risk, highly accurate plan that provided for a **faster, less costly migration** project.

The bank, working with their services firm, **decreased the migration project by two months** versus the initial plan, reducing the budgeted expense by 4 FTE months.

Optimizations lowered ongoing cloud consumption costs by \$25,000/month versus initial projections. Ensured optimal cloud performance, ROI, and business value.

Additionally, Teleran's solution identified infrequently used and duplicate data **reducing storage costs by 26%** from the initial projections.